

HEALTHCARE CAREERS IN THE NORTH COUNTRY

FIND YOUR FUTURE - FASTER

Healthcare is one of the fastest-growing industries in New York—and in the North Country, the demand has never been higher. From short training programs that get you on the job in weeks, to long-term career ladders that support your growth, healthcare offers opportunity, stability, and purpose. Whether you're looking for strong starting pay, great benefits, or the chance to make a real difference in your community, a future in healthcare is closer than you think.

START IN WEEKS, NOT MONTHS

Healthcare employers are offering fast onboarding and paid training in many cases.

GREAT JOB IN HEALTHCARE



STRONG STARTING PAY

\$ 34,000-50,000

Entry-level healthcare jobs in the North Country annual salary.

NO COLLEGE DEGREE NEEDED

Many healthcare jobs like Home Health Aide, Medical Assistant, Phlebotomist, or EKG Technician start with short training programs.



BIG BENEFITS

1. Paid time off
2. Health insurance
3. Pension/retirement plans
4. Overtime & extra shift opportunities



EARN WHILE YOU LEARN

Many employers provide on-the-job training and tuition aid so you can advance without huge debt.



CAREER LADDERS BUILT IN

CNA → LPN → RN

Shift or "stack" credentials over time while earning income.



EXPERIENCE EQUALS HIGHER PAY

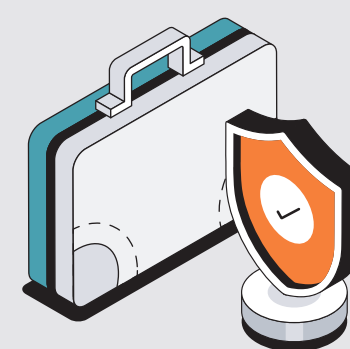
\$58-60/HR

Hourly rate for Registered Nurses locally.



JOB SECURITY

In the North Country, healthcare added hundreds of jobs in recent years while other industries shrank.



300,000 additional health sector jobs in NYS projected by 2030

VARIETY OF OPTIONS

Healthcare settings are more than hospitals — work in clinics, schools, labs, telehealth, community care, home care, and more!

- Non-Clinical Roles:
- Billing & Coding
 - Informatics
 - IT
 - Lab Tech
 - Management
 - Medical Records
 - Outreach
 - Public Health



DISCOVER YOUR OPTIONS TODAY

BETTER PAY THAN AVERAGE



\$64,400

HOSPITAL WORK

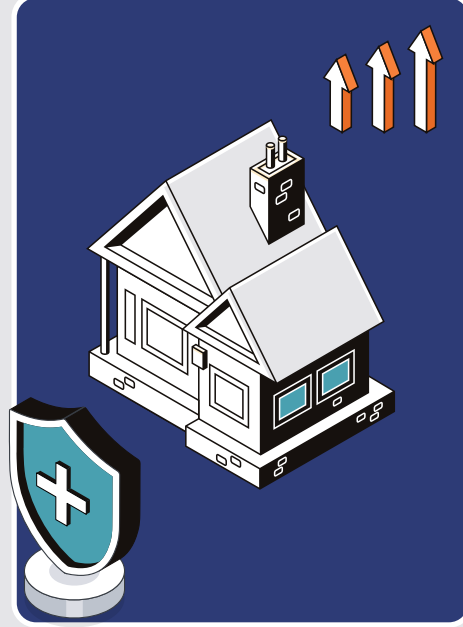
Average annual wages are above the North Country region's overall average



\$58,300

OUTPATIENT HEALTH SERVICES

HOME HEALTH = A GREAT PLACE TO START



57,000

Home health jobs added in one year ('23-'24) in NYS

40% ↑↑↑

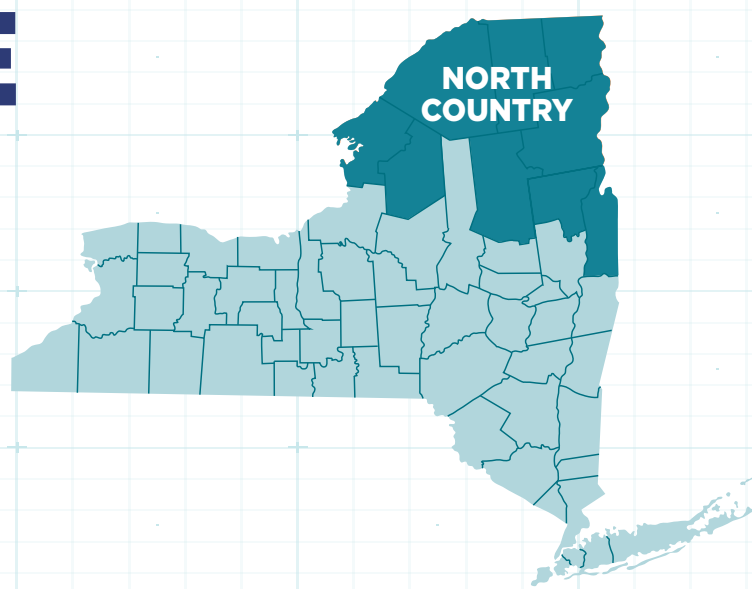
Expected growth of home health / personal care aide roles statewide by 2030

New York has the highest rate of home health workers in the nation



MAKE A DIFFERENCE

SHORTAGES OF HEALTHCARE WORKERS ARE SEVERE IN UPSTATE NY: YOUR SKILLS COULD SERVE YOUR OWN COMMUNITY



WEAR IT WITH PRIDE

PURPOSE

DO WELL BY DOING GOOD